



Contract organisation research
www.medpace.com

Acquired
April 2014

HQ
US
(global operations)

How we are creating value

Medpace is a global contract research organisation, providing management services to the research and development ('R&D') departments of pharma, biotech and medical device clients to help plan and oversee their clinical trials. Medpace occupies an attractive space in the contract research organisation sub-sector. It focuses on small to mid-sized pharma and biotech companies, a segment where the outlook for R&D spending is particularly positive. Headquartered in the US, it has significant operations in Europe, where c. 40% of its clinical team is based.



Cinven has worked closely with the company's management team building on its strategic plans to increase market share in existing therapeutic areas and in later stage trials. We are also supporting the expansion into new therapeutic areas, such as anti-viral and oncology, to diversify Medpace's service offering. This is helping to enhance its sales and business development to win further market share.

Developments in 2016

Medpace continued to perform strongly in 2016. The company's robust track record of growth under our ownership enabled us to list the business on the Nasdaq Global Select Market in August 2016 as a path to liquidity with further upside potential.